

ERICKA ANDREW, BUYER
 BID TABULATION
 44-20R BATTERIES (SMALL DRY CELL)

LESS QUALITY BRAND						
BATTERIES PLUS, LLC						
ITEM NO.	QUANTITY	DESCRIPTION	MANUFACTURER & NUMBER	UOM	PRICING	EXT PRICING
1	960	SIZE AA, 24-COUNT PER CARTON	RAYOVAC ULTRA PRO - RAYALAA-CP24	24-ctn	\$ 4.74	\$ 4,550.40
2	960	SIZE AAA, 24-COUNT PER CARTON	RAYOVAC ULTRA PRO-RAYALAAA-CP24	24-ctn	\$ 4.74	\$ 4,550.40
3	960	SIZE AAAA, 24-COUNT PER CARTON	EVRE96VP (0.66* each)	24-ctn	\$ 15.84	\$ 15,206.40
4	580	SIZE C, 12-COUNT PER CARTON	RAYOVAC ULTRA PRO -RAYALC-CP	12-ctn	\$ 6.58	\$ 3,816.40
5	580	SIZE D, 12-COUNT PER CARTON	RAYOVAC ULTRA PRO-RAYALD-CP	12-ctn	\$ 8.04	\$ 4,663.20
6	2400	SIZE 9-VOLT PER CARTON	RAYOVAC ULTRA PRO - RAYAL9VA-12PPJ	12-ctn	\$ 10.68	\$ 25,632.00
7	200	NON-ALKALINE EVEREADY ENERGIZER 1209 OR APPROVED EQUAL	RAYOVAC-RAY6V-HD (1.73* each)	4-ctn	\$ 6.92	\$ 1,384.00
8	500	DURACELL XL DL123A OR APPROVED EQUAL SIZE 3 VOLT LITHIUM PER CARTON	RAYOVAC-RAYRL 123A (1.66* each)	24-ctn	\$ 39.84	\$ 19,920.00
TOTALS:					\$ 97.38	\$ 79,722.80
DELIVERY IS GURANTEED NOT LATER THAN __DAYS AFTER ORDER DATE					1 -2	
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 2ND YEAR					0%	
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 3RD YEAR					0%	
THE MANUFACTURER'S warranty for item offered is:					LEAK-PROOF GUARANTEE' FORMALLY DAMAGED DEVICE GUARANTEE FORMALLY DAMAGED DEVICE GUARANTEE. EVERY SINGLE RAYOVAC ALKALINE BATTERY IS DESIGNED TO PREVENT DAMAGING LEAKS AND TESTED TWICE PRIOR TO SHIPMET. THAT'S WHY YOUR DEVICES ARE PROTECTED BY OUR LEAK-PROOF GUARANTEE. IN THE UNLIKELY EVENT OF ALKALINE BATTERY LEAKAGE, ANY BATTERY OPERATED DEVICE THAT IS DAMAGED BY RAYOVAC ALKALINE BATTERIES WILL BE REAPIRED REPLACED OR REFUNDED , AT OUR OPTIO, AS LONAS AS THE BATTERIES HAVE NOT EXPIRED OR BEEN MIED BY EXPIRY DATE AND/OR BATTERY TYPE. CALL US A T 1-800-891-6091 OR SEND US AN EMAIL AT RAYOVACCONSUMERSERVICES@ENERGIZER.COM FOR RUTHER INSTRUCTIONS. FOR TIPS AND TRICKS ON THE PROPER USE OF BATTERIES, VISIT OUR BATTERY CARE PAGE HERE.	

BATTERIES PLUS, LLC

AMENDMENT 1

Experience Statement	YES
Notification of Intent to Respond	YES
Non-Collusion Affidavit	YES
EEOC Form	YES
Debarment Statement	YES
Affidavit of Contractor (E-Verify)	YES
Signature Page	YES
PACA REQUIREMENT FORMS	DID NOT SIGN

COST ANALYSIS

BATTERIES PLUS, LLC

MANUFACTURER & NUMBER	UOM	PRICING	QUANTITY	BATTERY PURCHASE BY PURCHASER	PRICE PER BATTERY	CARTON PURCHASE FROM VENDOR	TOTAL OF PRICING BY CARTON PURCHASE
RAYOVAC ULTRA PRO - RAYALAA-CP24	24-ctn	\$ 4.74	960	24	\$ 0.20	1	\$ 4.74
RAYOVAC ULTRA PRO-RAYALAAA-CP24	24-ctn	\$ 4.74	960	24	\$ 0.20	1	\$ 4.74
EVRE96VP (0.66* each)	24-ctn	\$ 15.84	960	24	\$ 0.66	1	\$ 15.84
RAYOVAC ULTRA PRO -RAYALC-CP	12-ctn	\$ 6.58	580	12	\$ 0.55	1	\$ 6.58
RAYOVAC ULTRA PRO-RAYALD-CP	12-ctn	\$ 8.04	580	12	\$ 0.67	1	\$ 8.04
RAYOVAC ULTRA PRO - RAYAL9VA-12PPJ	12-ctn	\$ 10.68	2400	12	\$ 0.89	1	\$ 10.68
RAYOVAC-RAY6V-HD (1.73* each)	4-ctn	\$ 6.92	200	12	\$ 0.58	3	\$ 20.76
RAYOVAC-RAYRL 123A (1.66* each)	24-ctn	\$ 39.84	500	12	\$ 3.32	1	\$ 39.84
TOTALS:		\$ 97.38			\$ 7.06	10	\$ 973.80

COST SAVINGS FOR 2ND AND 3RD YEAR

TERMS:	SAVINGS PER YEAR:	PRICING TOTAL PER SALES EACH YEAR:
COST SAVINGS FOR 2ND YEAR	0%	\$ -
COST SAVINGS FOR 3RD YEAR	0%	\$ -

* Pricing Calculations are based upon What if ? Analysis

CONTACT INFORMATION:

BATTERIS PLUS LLC /1325 WALNUT RIDGE DRIVE HARTLAND WI 53029 ATTN: TOM HERMES / PH: 615-796-3467 EMAIL: THERMES@BATTERIESPLUS.COM

ERICKA ANDEW, BUYER
 BID TABULATION
 44-20R BATTERIES (SMALL DRY CELL)

LESS QUALITY BRAND						
BUFFALO ELECTRIC COMPANY						
ITEM NO.	QUANTITY	DESCRIPTION	MANUFACTURER & NUMBER	UOM	PRICING	EXT PRICING
1	960	SIZE AA, 24-COUNT PER CARTON	EVEREADY -1215	24-ctn	\$ 6.28	\$ 6,028.80
2	960	SIZE AAA, 24-COUNT PER CARTON	RAYOVAC-ROV-ALAAAA-24PPJ	24-ctn	\$ 8.07	\$ 7,747.20
3	960	SIZE AAAA, 24-COUNT PER CARTON	ENERGIZER - E96BP-2	24-ctn	\$ 28.80	\$ 27,648.00
4	580	SIZE C, 12-COUNT PER CARTON	EVEREADY -1235	12-ctn	\$ 6.15	\$ 3,567.00
5	580	SIZE D, 12-COUNT PER CARTON	RAYOVAC - ROV-ALD-12PPJ	12-ctn	\$ 10.47	\$ 6,072.60
6	2400	SIZE 9-VOLT PER CARTON	EVEREADY -1222	72-ctn	\$ 48.24	\$ 115,776.00
7	200	NON-ALKALINE EVEREADY ENERGIZER 1209 OR APPROVED EQUAL	EVEREADY-1209	12-ctn	\$ 33.24	\$ 6,648.00
8	500	DURACELL XL DL123A OR APPROVED EQUAL SIZE 3 VOLT LITHIUM PER CARTON	ENERGIZER - EL123APBP	24-ctn	\$ 130.32	\$ 65,160.00
TOTALS:					\$ 271.57	\$ 238,647.60
DELIVERY IS GURANTEED NOT LATER THAN _ DAYS AFTER ORDER DATE						7-10
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 2ND YEAR						0.5%
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 3RD YEAR						0.5%
THE MANUFACTURER'S warranty for item offered is:						FOR DEFECTIVE (LEAKING) BATTERIES, WE WILL REPLACE BATTERIES OR REFUND THE MONEY. TWELEVE 12-MONTHS FORM DATE BATTERIES ARE RECEIVED.
AMENDMENT 1						NO
Notification of Intent to Respond						YES
Non-Collusion Affidavit						YES
EEOC Form						YES
Debarment Statement						YES
Affidavit of Contractor (E-Verify)						YES
Signature Page						YES
PACA REQUIREMENT FORMS						YES
AWARD OF ALL ITEMS. INDICATE ANY ADDITIONAL DISCOUNT FOR AWARD OF ALL ITEMS TO YOUR COMPANY:						0.5%
PAYMENT DISCOUNT. DISCOUNT FOR PAYMENT OF INVOICE WITHIN 20 DAYS OF RECEIPT IS:						0.5%

COST ANALYSIS							
BUFFALO ELECTRIC COMPANY							
MANUFACTURER & NUMBER	UOM	PRICING	QUANTITY	BATTERIES PURCHASED BY PURCHASER	PRICE PER BATTERY	CARTON PURCHASE FROM VENDOR	TOTAL OF PRICING BY CARTON PURCHASE
EVEREADY -1215	24	\$ 6.28	960	24	\$ 0.26	1	\$ 6.28
RAYOVAC-ROV-ALAAAA-24PPJ	24	\$ 8.07	960	24	\$ 0.34	1	\$ 8.07
ENERGIZER - E96BP-2	24	\$ 28.80	960	24	\$ 1.20	1	\$ 28.80
EVEREADY -1235	12	\$ 6.15	580	12	\$ 0.51	1	\$ 6.15
RAYOVAC - ROV-ALD-12PPJ	12	\$ 10.47	580	12	\$ 0.87	1	\$ 10.47
EVEREADY -1222	1	\$ 8.04	2400	12	\$ 0.67	1	\$ 8.04
EVEREADY-1209	12	\$ 33.24	200	12	\$ 2.77	1	\$ 33.24
ENERGIZER - EL123APBP	24 (12')	\$ 65.16	500	12	\$ 5.43	1	\$ 65.16
TOTALS:		\$ 166.21			\$ 12.05	8	\$ 1,329.68

COST SAVINGS FOR 2ND AND 3RD YEAR			
TERMS:	SAVINGS PER YEAR:	PRICING TOTAL PER SALES EACH YEAR:	TOTAL SALES EACH PURCHASE
COST SAVINGS FOR 2ND YEAR	50%	\$ 664.84	\$ 664.84
COST SAVINGS FOR 3RD YEAR	50%	\$ 332.42	\$ 332.42

* Pricing Calculations are based upon What if ? Analysis

CONTACT INFORMATION:
BUFFALO ELECTRIC SUPPLY/801 2ND AVENUE NORTH, BHAM AL 35203 ATTN: TOM MCCARROLL/ PH: 205-322-0442 FAX: 205-322-0956 EMAIL: TOM@EBUFFALO.COM

ERICKA ANDEW, BUYER
 BID TABULATION
 44-20R BATTERIES (SMALL DRY CELL)

QUALITY BRAND						
DC POWER INC. - D.B.A "BATTERIES PLUS"						
ITEM NO.	QUANTITY	DESCRIPTION	MANUFACTURER & NUMBER	UOM	PRICING	EXT PRICING
1	960	SIZE AA, 24-COUNT PER CARTON	DUR PC 1306	24-ctn	\$ 6.96	\$ 6,681.60
2	960	SIZE AAA, 24-COUNT PER CARTON	DUR PC 2400	24-ctn	\$ 6.72	\$ 6,451.20
3	960	SIZE AAAA, 24-COUNT PER CARTON	DUR MX2500 B2	6-pack	\$ 13.74	\$ 13,190.40
4	580	SIZE C, 12-COUNT PER CARTON	DU PC 1400	12-ctn	\$ 8.64	\$ 5,011.20
5	580	SIZE D, 12-COUNT PER CARTON	DUR PL 1300	12-ctn	\$ 9.48	\$ 5,498.40
6	2400	SIZE 9-VOLT PER CARTON	DUR PC 1604	12-ctn	\$ 26.88	\$ 64,512.00
7	200	NON-ALKALINE EVEREADY ENERGIZER 1209 OR APPROVED EQUAL	EVR 1209	12-ctn	\$ 26.88	\$ 5,376.00
8	500	DURACELL XL DL123A OR APPROVED EQUAL SIZE 3 VOLT LITHIUM PER CARTON	DUR ELDL123A	12-ctn	\$ 26.88	\$ 13,440.00
TOTALS:					\$ 126.18	\$ 120,160.80
DELIVERY IS GUARANTEED NOT LATER THAN __DAYS AFTER ORDER DATE						5
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 2ND YEAR						0%
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 3RD YEAR						0%
THE MANUFACTURER'S warranty for item offered is:						DEFECTS; 1-YEAR
AMENDMENT 1						
Experience Statement						YES
Notification of Intent to Respond						YES
Non-Collusion Affidavit						YES
EEOC Form						YES
Debarment Statement						YES
Affidavit of Contractor (E-Verify)						YES
Signature Page						YES
PACA REQUIREMENT FORMS						YES

COST ANALYSIS							
DC POWER INC D/B/A BATTERIES PLUS							
MANUFACTURER & NUMBER	UOM	PRICING	QUANTITY	BATTERIES PURCHASED BY PURCHASER	PRICE PER BATTERY	CARTON PURCHASE FROM VENDOR	TOTAL OF PRICING BY CARTON PURCHASE
DUR PC 1306	24	\$ 6.96	960	24	\$ 0.29	1	\$ 6.96
DUR PC 2400	24	\$ 6.72	960	24	\$ 0.28	1	\$ 6.72
DUR MX2500 B2	6	\$ 13.74	960	24	\$ 0.57	4	\$ 54.96
DU PC 1400	12	\$ 8.64	580	12	\$ 0.72	1	\$ 8.64
DUR PL 1300	12	\$ 9.48	580	12	\$ 0.79	1	\$ 9.48
DUR PC 1604	12	\$ 26.88	2400	12	\$ 2.24	1	\$ 26.88
EVR 1209	12	\$ 26.88	200	12	\$ 2.24	1	\$ 26.88
DUR ELDL123A	12	\$ 26.88	500	12	\$ 2.24	1	\$ 26.88
TOTALS:		\$ 126.18			\$ 9.37	11	\$ 1,387.98

COST SAVINGS FOR 2ND AND 3RD YEAR		
TERMS:	SAVINGS PER YEAR:	PRICING TOTAL PER SALES EACH YEAR:
COST SAVINGS FOR 2ND YEAR	0%	\$ -
COST SAVINGS FOR 3RD YEAR	0%	\$ -

* Pricing Calculations are based upon What if ? Analysis

CONTACT INFORMATION:
DC POWER INC. D/B/A BATTERIES PLUS /224 OXMOOR BLVD HOMEWOOD AL 35209 ATTN: STEVE PREWITT/ PH:205-945-5506 FAX: 205-945-5606 EMAIL: STEVE.PREWITT@BATTERIESPLUS.COM

ERICKA ANDEW, BUYER
 BID TABULATION
 44-20R BATTERIES (SMALL DRY CELL)

QUALITY BRAND						
BATTLE & BATTLE DISTRIBUTORS						
ITEM NO.	QUANTITY	DESCRIPTION	MANUFACTURER & NUMBER	UOM	PRICING	EXT PRICING
1	960	SIZE AA, 24-COUNT PER CARTON	ENERGIZER EN91	24-ctn	\$ 8.64	\$ 8,294.40
2	960	SIZE AAA, 24-COUNT PER CARTON	ENERGIZER E96BP2	24-ctn	\$ 8.64	\$ 8,294.40
3	960	SIZE AAAA, 24-COUNT PER CARTON	ENERGIZER E96BP-2	24-ctn	\$ 29.28	\$ 28,108.80
4	580	SIZE C, 12-COUNT PER CARTON	ENERGIZER EN93	12-ctn	\$ 9.60	\$ 5,568.00
5	580	SIZE D, 12-COUNT PER CARTON	ENERGIER EN95	12-ctn	\$ 12.60	\$ 7,308.00
6	2400	SIZE 9-VOLT PER CARTON	ENERGIZER EN22	12-ctn	\$ 16.68	\$ 40,032.00
7	200	NON-ALKALINE EVEREADY ENERGIZER 1209 OR APPROVED EQUAL	ENERGIZER 1209	12-ctn	\$ 35.40	\$ 7,080.00
8	500	DURACELL XL DL123A OR APPROVED EQUAL SIZE 3 VOLT LITHIUM PER CARTON	DURACELL PROCELL PL123BKD	12-ctn	\$ 35.52	\$ 17,760.00
TOTALS:					\$ 156.36	\$ 122,445.60
DELIVERY IS GUARANTEED NOT LATER THAN __ DAYS AFTER ORDER DATE						5
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 2ND YEAR						0%
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 3RD YEAR						0%
THE MANUFACTURER'S warranty for item offered is:						NOT SUBMITTED
AMENDMENT 1						YES
Experience Statement						YES
Notification of Intent to Respond						YES
Non-Collusion Affidavit						YES
EEOC Form						YES
Debarment Statement						YES
Affidavit of Contractor (E-Verify)						YES
Signature Page						YES
PACA REQUIREMENT FORMS						YES

COST ANALYSIS							
BATTLE & BATTLE DISTRIBUTORS							
MANUFACTURER & NUMBER	UOM	PRICING	QUANTITY	BATTERIES PURCHASED BY PURCHASER	PRICE PER BATTERY	CARTON PURCHASE FROM VENDOR	TOTAL OF PRICING BY CARTON PURCHASE
ENERGIZER EN91	24	\$ 8.64	960	24	\$ 0.36	1	\$ 8.64
ENERGIZER E96BP2	24	\$ 8.64	960	24	\$ 0.36	1	\$ 8.64
ENERGIZER E96BP-2	24	\$ 29.28	960	24	\$ 1.22	1	\$ 29.28
ENERGIZER EN93	12	\$ 9.60	580	12	\$ 0.80	1	\$ 9.60
ENERGIZER EN95	12	\$ 12.60	580	12	\$ 1.05	1	\$ 12.60
ENERGIZER EN22	12	\$ 16.68	2400	12	\$ 1.39	1	\$ 16.68
ENERGIZER 1209	12	\$ 35.40	200	12	\$ 2.95	1	\$ 35.40
DURACELL PROCELL PL123BKD	12	\$ 35.52	500	12	\$ 2.96	1	\$ 35.52
TOTALS:		\$ 156.36			\$ 11.09	8	\$ 1,250.88

COST SAVINGS FOR 2ND AND 3RD YEAR		
TERMS:	SAVINGS PER YEAR:	PRICING TOTAL PER SALES EACH YEAR:
COST SAVINGS FOR 2ND YEAR	0%	\$ -
COST SAVINGS FOR 3RD YEAR	0%	\$ -

* Pricing Calculations are based upon What if ? Analysis

CONTACT INFORMATION:
BATTLE & BATTLE DISTRIBUTORS /5365 DIVIDEND DRIVE STE D DECATUR GA 30035 ATTN: SYLVIA C. BATTLE / PH: 770-987-8147 FAX:770-987-8177/ EMAIL: SYLVIABATTLE@PRODIGY.NET

ERICKA ANDEW, BUYER
 BID TABULATION
 44-20R BATTERIES (SMALL DRY CELL)

QUALITY BRAND						
MAXAVISION TECHNOLOGIES						
ITEM NO.	QUANTITY	DESCRIPTION	MANUFACTURER & NUMBER	UOM	PRICING	EXT PRICING
1	960	SIZE AA, 24-COUNT PER CARTON	DURACELL/DURMN1500	24-ctn	\$ 10.62	\$ 10,195.20
2	960	SIZE AAA, 24-COUNT PER CARTON	DURACELL/DUMN2400	24-ctn	\$ 10.62	\$ 10,195.20
3	960	SIZE AAAA, 24-COUNT PER CARTON	DURMX2500	2-pk	\$ 29.16	\$ 27,993.60
4	580	SIZE C, 12-COUNT PER CARTON	DURACELL DUMN1400	12-ctn	\$ 11.14	\$ 6,461.20
5	580	SIZE D, 12-COUNT PER CARTON	DURACELL/DURMN1300	12-ctn	\$ 12.05	\$ 6,989.00
6	2400	SIZE 9-VOLT PER CARTON	DURACELL/DUMRMN1604B	12-ctn	\$ 19.56	\$ 46,944.00
7	200	NON-ALKALINE EVEREADY ENERGIZER 1209 OR APPROVED EQUAL	EVERREADY/EVR1209	12-ctn	\$ 25.08	\$ 5,016.00
8	500	DURACELL XL DL123A OR APPROVED EQUAL SIZE 3 VOLT LITHIUM PER CARTON	DURACELL/DURDL123AB	2-pk	\$ 8.78	\$ 4,390.00
TOTALS:					\$ 127.01	\$ 118,184.20
DELIVERY IS GUARANTEED NOT LATER THAN __DAYS AFTER ORDER DATE						21
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 2ND YEAR						0%
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 3RD YEAR						0%
THE MANUFACTURER'S warranty for item offered is:						DURACELL BATTERIES HAVE A SHELF LIFE OF TEN (10) YEARS
PAYMENT DISCOUNT - DISCOUNT FOR PAYMENT OF INVOICE WITHIN 20 DAYS OF RECEIPT IS:						1%
AMENDMENT 1						YES
Experience Statement						YES
Notification of Intent to Respond						YES
Non-Collusion Affidavit						YES
EEOC Form						YES
Debarment Statement						YES
Affidavit of Contractor (E-Verify)						YES
Signature Page						YES
PACA REQUIREMENT FORMS						YES
NOTE: CAN TYPICALLY EXPECT AN INCREASE OF 2% PER YEAR						

COST ANALYSIS							
MAXVISION TECHNOLOGIES							
MANUFACTURER & NUMBER	UOM	PRICING	QUANTITY	BATTERIES PURCHASED BY PURCHASER	PRICE PER BATTERY	CARTON PURCHASE FROM VENDOR	TOTAL OF PRICING BY CARTON PURCHASE
DURACELL/DURMN1500	24	\$ 10.62	960	24	\$ 0.44	1	\$ 10.62
DURACELL/DUMN2400	24	\$ 10.62	960	24	\$ 0.44	1	\$ 10.62
DURMX2500	2	\$ 29.16	960	24	\$ 1.22	12	\$ 349.92
DURACELL DUMN1400	12	\$ 11.14	580	12	\$ 0.93	1	\$ 11.14
DURACELL/DURMN1300	12	\$ 12.05	580	12	\$ 1.00	1	\$ 12.05
DURACELL/DUMRMN1604B	12	\$ 19.56	2400	12	\$ 1.63	1	\$ 19.56
EVERREADY/EVR1209	12	\$ 25.08	200	12	\$ 2.09	1	\$ 25.08
DURACELL/DURDL123AB	6*	\$ 8.87	500	12	\$ 0.74	2	\$ 17.74
TOTALS:		\$ 127.10			\$ 8.49	20	\$ 2,542.00

COST SAVINGS FOR 2ND AND 3RD YEAR		
TERMS:	SAVINGS PER YEAR:	PRICING TOTAL PER SALES EACH YEAR:
COST SAVINGS FOR 2ND YEAR	0%	\$ -
COST SAVINGS FOR 3RD YEAR	0%	\$ -

* Pricing Calculations are based upon What if ? Analysis

CONTACT INFORMATION:
MAXAVISION TECHNOLOGIES /111 SHORES POINTE DRIVE JUPITER FL 33458 ATTN: FRANCIE COWEN PH: 561-743-8180 FAX: 561-743-8173 / EMAIL: FRNACIE@MAXAVISION.NET

ERICKA ANDEW, BUYER
 BID TABULATION
 44-20R BATTERIES (SMALL DRY CELL)

QUALITY BRAND						
SWAIN DISTRIBUTION INC.						
ITEM NO.	QUANTITY	DESCRIPTION	MANUFACTURER & NUMBER	UOM	PRICING	EXT PRICING
1	960	SIZE AA, 24-COUNT PER CARTON	DURACELL MN1500BKD	24-ctn	\$ 21.95	\$ 21,072.00
2	960	SIZE AAA, 24-COUNT PER CARTON	DURACELL MN2400BKD	24-ctn	\$ 24.72	\$ 23,731.20
3	960	SIZE AAAA, 24-COUNT PER CARTON	STREAMLIGHT 65030-5	24-case	\$ 17.69	\$ 16,982.40
4	580	SIZE C, 12-COUNT PER CARTON	DURACELL MN1400	12-ctn	\$ 20.45	\$ 11,861.00
5	580	SIZE D, 12-COUNT PER CARTON	DURACELL MN1300	12-ctn	\$ 23.53	\$ 13,647.40
6	2400	SIZE 9-VOLT PER CARTON	PROCELL PC1604BKD	1-unit	\$ 18.54	\$ 44,496.00
7	200	NON-ALKALINE EVEREADY ENERGIZER 1209 OR APPROVED EQUAL	ULTRALAST ULHD6VSC	1-unit	\$ 14.11	\$ 2,822.20
8	500	DURACELL XL DL123A OR APPROVED EQUAL SIZE 3 VOLT LITHIUM PER CARTON	DURACELL DL223A	10-ctn	\$ 119.12	\$ 59,560.00
TOTALS:					\$ 260.11	\$ 194,172.20
DELIVERY IS GUARANTEED NOT LATER THAN _ DAYS AFTER ORDER DATE						45
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 2ND YEAR						5%
GUARANTEED MAXIMUM DISCOUNT AVAILABLE IF CONTRACT IS RENEWED FOR 3RD YEAR						5%
THE MANUFACTURER'S WARRANTY FOR ITEM OFFERED IS:						30-DAYS
AMENDMENT 1						NO
Experience Statement						YES
Notification of Intent to Respond						YES
Non-Collusion Affidavit						YES
EEOC Form						YES
Debarment Statement						YES
Affidavit of Contractor (E-Verify)						YES
Signature Page						YES
PACA REQUIREMENT FORMS						YES
AWARD OF ALL ITEMS: INDICATE ANY ADDITIONAL DISCOUNT FOR AWARD OF ALL ITEMS TO YOUR COMPANY:						2%
PAYMENT DISCOUNT - DISCOUNT FOR PAYMENT OF INVOICE WITHIN 20 DAYS OF RECEIPT IS:						1%

COST ANALYSIS							
SWAIN DISTRIBUTION INC.							
MANUFACTURER & NUMBER	UOM	PRICING	QUANTITY	BATTERIES PURCHASED BY PURCHASER	PRICE PER BATTERY	CARTON PURCHASE FROM VENDOR	TOTAL OF PRICING BY CARTON PURCHASE
DURACELL MN1500BKD	24	\$ 21.95	960	24	\$ 0.91	1	\$ 21.95
DURACELL MN2400BKD	24	\$ 24.72	960	24	\$ 1.03	1	\$ 24.72
STREAMLIGHT 65030-5	24	\$ 17.69	960	24	\$ 0.74	1	\$ 17.69
DURACELL MN1400	12	\$ 20.45	580	12	\$ 1.70	1	\$ 20.45
DURACELL MN1300	12	\$ 23.53	580	12	\$ 1.96	1	\$ 23.53
PROCELL PC1604BKD	1	\$ 18.54	2400	12	\$ 1.55	12	\$ 222.48
ULTRALAST ULHD6VSC	1	\$ 14.11	200	12	\$ 1.18	12	\$ 169.32
DURACELL DL223A	10*	\$ 142.94	500	12	\$ 11.91	1	\$ 142.94
TOTALS:		\$ 283.93			\$ 20.98	30	\$ 8,517.90

COST SAVINGS FOR 2ND AND 3RD YEAR			
TERMS:	SAVINGS PER YEAR:	PRICE SAVINGS EACH YEAR:	TOTAL SALES EACH PURCHASE
COST SAVINGS FOR 2ND YEAR	5%	\$ 425.90	\$ 8,092.01
COST SAVINGS FOR 3RD YEAR	5%	\$ 404.60	\$ 7,687.40

* Pricing Calculations are based upon What if ? Analysis

CONTACT INFORMATION:
 SWAIN DISTRIBUTION INC./211 N. RAND DR SEARCY AR 72143 ATTN: SEAN SEGER PH: 501-268-5440 FAX: 501-279-2551 /EMAIL: SEANSEGER@SWAINDISTRIBUTION.COM